

# GMBA 7098: Statistics and Data Analysis (Fall 2014)

## Introduction to Probability (2)

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# Road map

- ▶ **Application: inventory management.**
- ▶ Continuous random variables.
- ▶ Normal distribution.

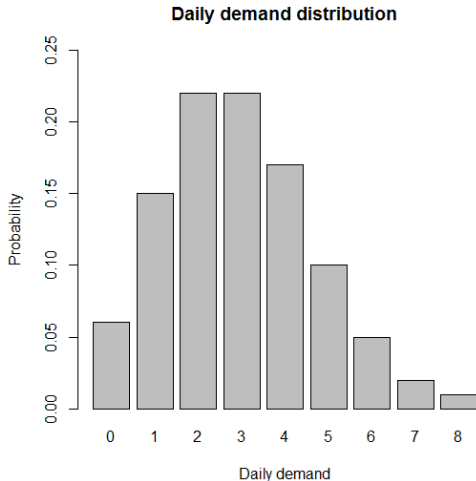
## Application: inventory management

- ▶ Suppose you are selling apples.
  - ▶ The unit purchasing cost is \$2.
  - ▶ The unit selling price is \$10.
- ▶ Question: How many apples to prepare at the beginning of each day?
  - ▶ Too many is not good: **Leftovers** are valueless.
  - ▶ Too few is not good: There are **lost sales**.
- ▶ According to your historical sales records, you predict that tomorrow's demand is  $X$ , whose distribution is summarized below:

|            |      |      |      |      |      |      |      |      |      |
|------------|------|------|------|------|------|------|------|------|------|
| $x_i$      | 0    | 1    | 2    | 3    | 4    | 5    | 6    | 7    | 8    |
| $\Pr(x_i)$ | 0.06 | 0.15 | 0.22 | 0.22 | 0.17 | 0.10 | 0.05 | 0.02 | 0.01 |

## Daily demand distribution

- ▶ The probability distribution is depicted.
- ▶ A distribution with a long tail at the right is said to be **positively skewed**.
- ▶ It is **negatively skewed** if there is a long tail at the left.
- ▶ Otherwise, it is **symmetric**.

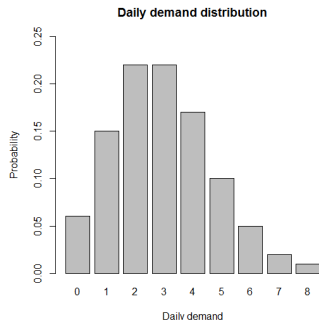


# Inventory decisions

- ▶ Researchers have found efficient ways to determine the optimal (profit-maximizing) stocking level for any demand distribution.
  - ▶ This should be discussed in courses like Operations and Service Management.
- ▶ For our example, at least we may try all the possible actions.
  - ▶ Suppose the stocking level is  $y$ ,  $y = 0, 1, \dots, 8$ , what is the **expected** profit  $f(y)$ ?
  - ▶ Then we choose the stocking level with the highest expected profit.

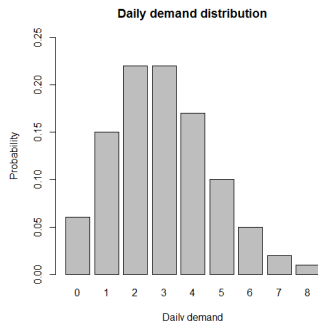
## Expected profit function

- ▶ If  $y = 0$ , obviously  $f(y) = 0$ .
- ▶ If  $y = 1$ :
  - ▶ With probability 0.06,  $X = 0$  and we lose  $0 - 2 = -2$  dollars.
  - ▶ With probability 0.94,  $X \geq 1$  and we earn  $10 - 2 = 8$  dollars.
  - ▶ The expected profit is  $(-2) \times 0.06 + 8 \times 0.94 = 7.4$  dollars.



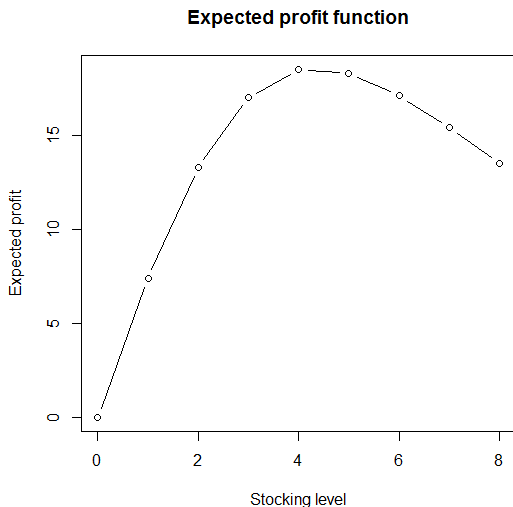
## Expected profit function

- ▶ If  $y = 2$ :
  - ▶ With probability 0.06,  $X = 0$  and we lose  $0 - 4 = -4$  dollars.
  - ▶ With probability 0.15,  $X = 1$  and we earn  $10 - 4 = 6$  dollars.
  - ▶ With probability 0.79,  $X \geq 2$  and we earn  $20 - 4 = 16$  dollars.
  - ▶ The expected profit is  $(-4) \times 0.06 + 6 \times 0.15 + 16 \times 0.79 = 13.3$  dollars.
- ▶ By repeating this on  $y = 3, 4, \dots, 8$ , we may fully derive the expected profit function  $f(y)$ .



# Optimizing the inventory decision

- ▶ The optimal stocking level is 4.
- ▶ What if the unit production cost is not \$2?

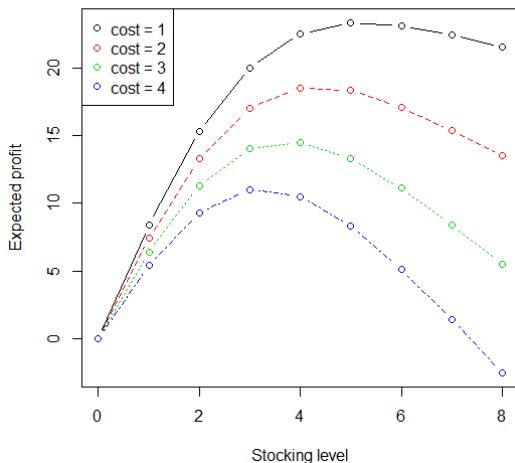




## Impact of the unit cost

- ▶ For unit costs 1, 2, 3, or 4 dollars, the optimal stocking levels are 5, 4, 4, and 3, respectively.
- ▶ Does the optimal stocking level always decrease when the unit cost increase?
- ▶ Anyway, understanding probability allows us to make better decisions!

Expected profit functions



# Road map

- ▶ Application: inventory management.
- ▶ **Continuous random variables.**
- ▶ Normal distribution.

# Continuous random variables

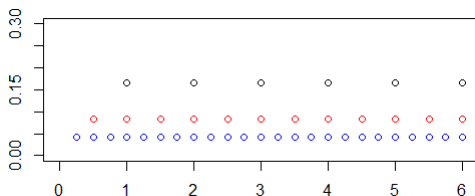
- ▶ Some random variables are **continuous**.
  - ▶ The value of a continuous random variable is **measured**, not **counted**.
  - ▶ E.g., the number of students in our classroom when then next lecture starts is discrete.
  - ▶ E.g., the temperature of our classroom at that time is continuous.
- ▶ For a continuous RV, its possible values typically lie in an **interval**.
  - ▶ Let  $X$  be the temperature (in Celsius) of our classroom when the next lecture starts. Then  $X \in [0, 50]$ .
- ▶ We are interested in knowing the following quantities:
  - ▶  $\Pr(X = 20)$ ,  $\Pr(18 \leq X \leq 22)$ ,  $\Pr(X \geq 30)$ ,  $\Pr(X \leq 12)$ , etc.

## Continuous random variables

- ▶ As another example, consider the number of courses taken by a student in this semester.
  - ▶ Let's label students in this class as 1, 2, ..., and  $n$ .
  - ▶ Let  $X_i$  be the number of courses taken by student  $i$ .
  - ▶ Obviously,  $X_i$  is discrete.
  - ▶ However, their mean  $\bar{x} = \frac{\sum_{i=1}^n X_i}{n}$  is (approximately) continuous!
- ▶ In statistics, the understanding of continuous random variables is much more important than that of discrete ones.

## Rolling a multi-face dice

- ▶ Let's start by, again, rolling a dice.
- ▶ Let  $X_1$  be the outcome of rolling a fair “normal” dice, then we have  $\Pr(X_1 = x) = \frac{1}{6}$  for  $x = 1, 2, \dots, 6$ .
- ▶ Let  $X_2$  be the outcome of rolling a fair 12-face dice with sample space  $S_2 = \{\frac{1}{2}, 1, \dots, \frac{11}{2}, 6\}$ , then we have  $\Pr(X_2 = x) = \frac{1}{12}$  for  $x \in S_2$ .
- ▶ Let  $X_3$  be the outcome of rolling a fair 24-face dice with sample space  $S_3 = \{\frac{1}{4}, \frac{1}{2}, \dots, \frac{23}{4}, 6\}$ , then we have  $\Pr(X_3 = x) = \frac{1}{24}$  for  $x \in S_3$ .



## Rolling a multi-face dice

- ▶ Let  $X_4$  be the outcome of rolling a fair  $n$ -face dice, then we have  $\Pr(X_4 = x) = \frac{1}{n}$  for  $x \in S_4 = \{\frac{6}{n}, \frac{12}{n}, \dots, 6\}$ .
- ▶ When  $n$  approaches infinity, we may get any value within 0 and 6. However, the **probability of getting each value** is 0.
- ▶ There are **infinitely many** possible values, but the total probability is 1. Therefore, the probability of getting each value can only be 0.
- ▶ In general, for any continuous random variable  $X$ , we have

$$\Pr(X = x) = 0$$

for all  $x$ !

## Continuous probability distribution

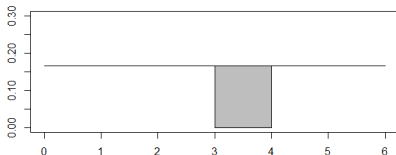
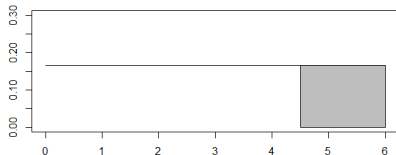
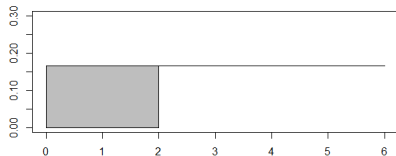
- ▶ Consider the example of randomly generating a value in  $[0, 6]$  again.
  - ▶ Let the outcome be  $X$ .
  - ▶ All values in  $[0, 6]$  are equally likely to be observed.
- ▶ We know the probability of getting **exactly** 2 is 0;  $\Pr(X = 2) = 0$ .
- ▶ What is the probability of getting **no greater than** 2,  $\Pr(X \leq 2)$ ?<sup>1</sup>

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<sup>1</sup>Because  $\Pr(X = 2) = 0$ , we have  $\Pr(X \leq 2) = \Pr(X < 2)$ . In other words, “less than” and “no greater than” are the same regarding probabilities.

# Continuous probability distribution

- ▶ Obviously,  $\Pr(X \leq 2) = \frac{1}{3}$ .
- ▶ Similarly, we have:
  - ▶  $\Pr(X \leq 3) = \frac{1}{2}$ .
  - ▶  $\Pr(X \geq 4.5) = \frac{1}{4}$ .
  - ▶  $\Pr(3 \leq X \leq 4) = \frac{1}{6}$ .
- ▶ For a continuous random variable:
  - ▶ A **single value** has no probability.
  - ▶ An **interval** has a probability!
- ▶ We need a formal way to describe a continuous distribution.





# Probability density functions

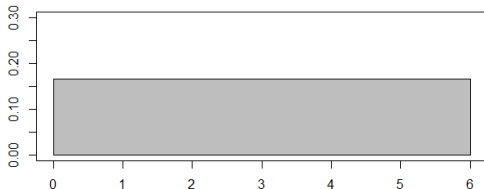
- ▶ A continuous distribution is described by a **probability density functions** (pdf).
  - ▶ A pdf is typically denoted by  $f(x)$ , where  $x$  is a possible value.
  - ▶ For each possible value  $x$ , the function gives the probability **density**. It is **not** a probability!
- ▶ What is that “density” for?
  - ▶ For a discrete distribution, we define a probability mass function.
  - ▶ Accumulating density gives us mass; accumulating probability density gives us probability.
- ▶ For any continuous random variable  $X \in [a, b]$ , its pdf  $f(x)$  satisfies

$$\int_a^b f(x)dx = 1,$$

i.e., the area under  $f(\cdot)$  within  $[a, b]$  must be 1.

## Probability density functions

- ▶ Let  $X$  be the outcome of randomly generating a value in  $[0, 6]$ .
  - ▶ All values in  $[0, 6]$  are equally likely to be observed.
  - ▶ They all have the same probability density:  $f(x) = y$  for all  $x \in [0, 6]$ .
  - ▶ What is the value of  $y$ ?
- ▶ The area under  $f(\cdot)$  within  $[0, 6]$  must be 1:



We need  $6y = 1$ , i.e.,  $f(x) = y = \frac{1}{6} \approx 0.167$ .

# Uniform distribution

- ▶ The random variable  $X$  is very special:
  - ▶ All possible values are equally likely to occur.
- ▶ For a continuous random variable of this property, we say it follows a (continuous) **uniform distribution**.
  - ▶ If a discrete random variable possesses this property (e.g., rolling a fair dice), we say it follows a discrete uniform distribution.
- ▶ When do we use a uniform random variable?
  - ▶ When we want to draw one from a population fairly (i.e., randomly).
  - ▶ When we sample from a population.

# Road map

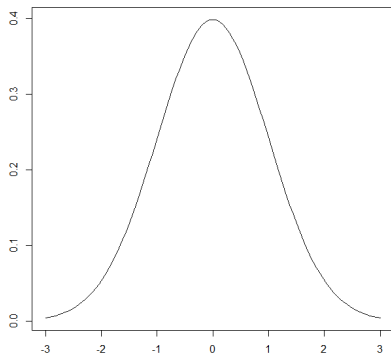
- ▶ Application: inventory management.
- ▶ Continuous random variables.
- ▶ **Normal distribution.**

## Central tendency

- ▶ In practice, typically data do not spread uniformly.
- ▶ Values tend to be **close to the center**.
  - ▶ Natural variables: heights of people, weights of dogs, lengths of leaves, temperature of a city, etc.
  - ▶ Performance: number of cars crossing a bridge, sales made by salespeople, consumer demands, student grades, etc.
  - ▶ All kinds of errors: estimation errors for consumer demand, differences from a manufacturing standard, etc.
- ▶ We need a distribution with such a central tendency.

## Normal distribution

- ▶ The **normal distribution** is the most important distribution in statistics (and many other fields).
  - ▶ If a random variable follows the normal distribution, most “normal data” will be close to the center.
- ▶ It is **symmetric** and **bell-shaped**.



# Normal distribution

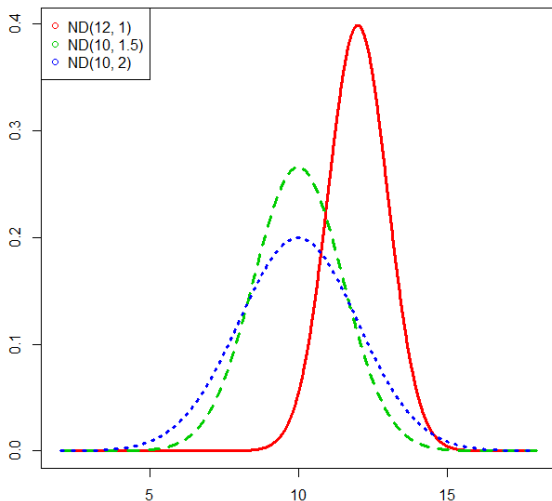
- ▶ Mathematically, a random variable  $X$  follows a normal distribution with mean  $\mu$  and standard deviation  $\sigma$  if its pdf is

$$f(x|\mu, \sigma) = \frac{1}{\sigma\sqrt{2\pi}} e^{-\frac{1}{2}\left(\frac{x-\mu}{\sigma}\right)^2} \quad \text{for all } x \in (-\infty, \infty).$$

- ▶ Well... Anyway, you know there is a definition.
- ▶ We write  $X \sim \text{ND}(\mu, \sigma)$ .
- ▶ Some **important** properties of the normal distribution:
  - ▶ Its peak locates at its mean (expected value).
  - ▶ Its mean equals its median.
  - ▶ The larger the standard deviation, the flatter the curve.

## Altering normal distributions

- ▶ Increasing the expected value  $\mu$  shifts the curve to the right.
- ▶ Increasing the standard deviation  $\sigma$  makes the curve flatter.





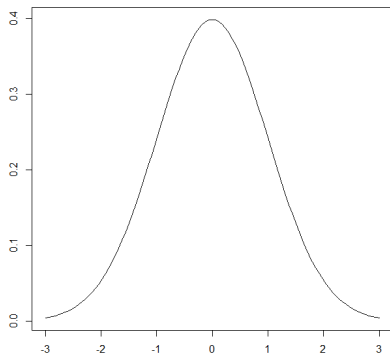
## Standard normal distributions

- ▶ The **standard normal distribution**, sometimes denoted as  $\phi(x)$ , is a normal distribution with  $\mu = 0$  and  $\sigma = 1$ .
- ▶ All normal distributions can be transformed to the standard normal distribution.

### Proposition 1

If  $X \sim \text{ND}(\mu, \sigma)$ , then  
 $Z = \frac{X - \mu}{\sigma} \sim \text{ND}(0, 1)$ .

- ▶ This transformation is called **standardization**.



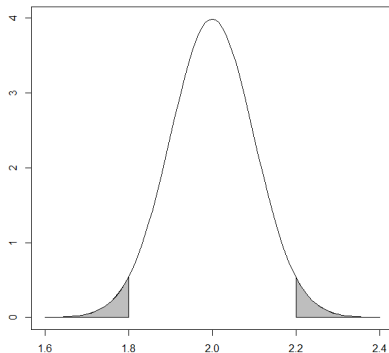
## Standard normal distributions

- ▶ Consider a set of data.
- ▶ For a value  $x$ , we define its  **$z$ -score** as  $z = \frac{x-\mu}{\sigma}$ .
  - ▶ It measures how far this value is from the mean, using the standard deviation as the unit of measurement.
  - ▶ E.g., if  $z = 2$ , the value is 2 standard deviations above the mean.
  - ▶ A  $z$ -score may be positive or negative.
- ▶ Is two  $\sigma$  away from the mean normal or not?

## Quality control

- ▶ A seller sells candies in bags. She asks her son to put candies in bags and make each bag weigh 2 kg. No bag can weigh more than 2.2 kg or less than 1.8 kg.
  - ▶ Her son, unfortunately, is careless.
  - ▶ If  $X$  is the weight of a randomly drawn bag,  $X \sim \text{ND}(2, 0.1)$ .
  - ▶ A bag that weighs 2.2 kg is two  $\sigma$  above the mean.
- ▶ The probability for a bag to be “bad” is

$$\begin{aligned} & \Pr(X \geq 2.2 \text{ or } X \leq 1.8) \\ &= \Pr(X \geq 2.2) + \Pr(X \leq 1.8). \end{aligned}$$

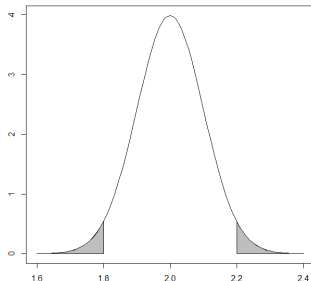


## Quality control

- ▶ R helps us do the calculation.
  - ▶ `pnorm(q, mean, sd)` finds  $\Pr(X \leq q)$  for  $X \sim \text{ND}(\text{mean}, \text{sd})$ .
- ▶ The probability for a bag to be “bad” is

$$\begin{aligned} & \Pr(X \geq 2.2 \text{ or } X \leq 1.8) \\ &= \Pr(X \geq 2.2) + \Pr(X \leq 1.8) \\ &= \text{pnorm}(1.8, 2, 0.1) * 2 \\ &\approx 5\%. \end{aligned}$$

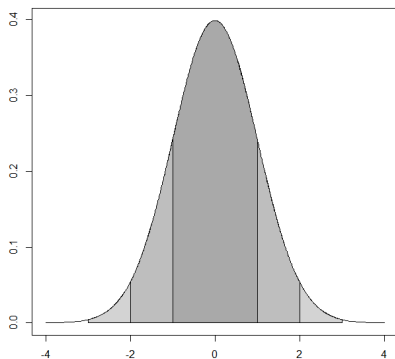
- ▶ Note that  $\Pr(X \geq 2.2) = \Pr(X \leq 1.8)$ !
- ▶ Thanks to symmetry, we have  $\Pr(X \leq \mu - d) = \Pr(X \geq \mu + d)$  for all  $d$  if  $X \sim \text{ND}(\mu, \sigma)$ .



## Quality control

- ▶ With probability 5%, a bag **does not pass the quality standard**, i.e., either too heavy or too light.
- ▶ Whether 5% is large depends.
- ▶ As long as the distribution is normal:

| Quality standard | Yield rate |
|------------------|------------|
| One $\sigma$     | 68%        |
| Two $\sigma$     | 95%        |
| Three $\sigma$   | 99.7%      |
| Six $\sigma$     | 99.9997%   |



# Cumulative distribution functions

- ▶ It is so often that we need to calculate the probability for a random variable to be smaller than a given value.
- ▶ For a random variable, we define

$$F(x) = \Pr(X \leq x)$$

as the **cumulative distribution functions** (cdf).

- ▶ In the previous example, we have  $F(1.8) \approx 5\%$  and  $F(2.2) \approx 95\%$ .

